July 10, 2020

The Honorable Ron DeSantis, Governor
State of Florida
400 South Monroe Street
Tallahassee, FL 32399

The Honorable Bill Galvano, Senate President
State of Florida
404 South Monroe Street
Tallahassee, FL 32399

The Honorable Jose Oliva, Speaker of the House
State of Florida
402 South Monroe Street
Tallahassee, FL 32399

RE: Tourism Partner Financial Submissions

Dear Governor DeSantis, Senator Galvano, and Speaker Oliva:

Per Florida Statute 288.1226, please accept the attached documentation as the Seminole County Office of Tourism Visit Florida Partner Financial Submission.

Enclosed, please find the following:
• Page 1 FY2018/19 Revenues;
• Page 2 FY2018/19 Expenditure report, including personnel, operating, and overall expenditures;
• Page 4 FY2018/19 Visit Florida expenditures;
• Page 5 FY2018/19 Itemized travel and entertainment expenditures.

Seminole County Tourism is fully-funded by public dollars and employed six team members during FY2018/19. The Seminole County Tourist Development Council members are volunteers and are not compensated for their service.

Please do not hesitate to contact me for additional details or clarification.

Sincerely,

Tricia Johnson
Chief Administrator
Office of Economic Development and Community Relations
Seminole County Government
**SEMINOLE COUNTY TOURISM**
**REVENUES**
**FY2018 – 2019**

<table>
<thead>
<tr>
<th>FUND</th>
<th>TOTAL</th>
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<tr>
<td>Tourist Development Tax Collections</td>
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<td>Interest on Investments</td>
<td>$128,078.96</td>
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<td>Fixed Asset Sale Proceeds</td>
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<td>Miscellaneous - Other</td>
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<td><strong>TOTAL:</strong></td>
<td><strong>$5,977,020.18</strong></td>
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<td>EXPENDITURE ACCOUNT: PERSONNEL</td>
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<tr>
<td>SALARIES/WAGES – REGULAR</td>
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<td>SALARIES/WAGES – OVERTIME</td>
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<td>SPECIAL PAY</td>
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<td>SOCIAL SECURITY MATCHING</td>
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<td><strong>TOTAL PERSONNEL EXPENDITURES:</strong></td>
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<tr>
<th>EXPENDITURE ACCOUNT: ADMINISTRATION</th>
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<td>MARKETING SERVICES - EVOK</td>
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<td>BULK MAILINGS</td>
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<td>SMITH TRAVEL RESEARCH REPORT</td>
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<td>TRAVEL AND PER DIEM – ADMINISTRATION</td>
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<td><strong>Total Operating Expenditures:</strong></td>
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<td>Aid to Government Agencies</td>
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<td>Central FL Zoo and Botanical Gardens</td>
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<td>Sports Complex Lighting</td>
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