

## *Silver Palm Consulting, LLC.*

August 10, 2016

Thomas C. Leitzel, Ph.D.  
South Florida State College Foundation, Inc.  
Avon Park, FL 33825

Dear President Leitzel,

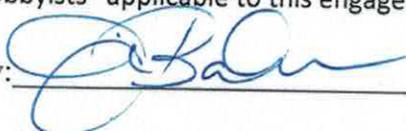
The South Florida State College Foundation, Inc. (Foundation) hereby engages Silver Palm Consulting, LLC and its successors and assigns (Firm) to advise and represent Foundation as follows:

1. To represent the Foundation before the Executive and Legislative Branches of state government in Florida and provide strategic advice and counsel on state government, state funding issues and other matters of interest to the Foundation. This scope of work also includes scheduling key meetings with members and staff in the Executive and Legislative Branches and monitoring legislation identified as important.
2. To provide advice and counsel to the Foundation with respect to political issues on developing public policy issues.
3. To provide such other advice and counsel to the Foundation with respect to business and societal issues as requested.

The primary contact person for the Foundation for this engagement will be Dr. Thomas C. Leitzel, President of South Florida State College. The primary contact person for the Firm shall be Mr. J.D. Alexander. The term of this engagement shall begin on August 15, 2016 and end one month from the last day of the month in which the Foundation delivers to the Firm written notice of termination of this engagement. Notwithstanding the foregoing, this engagement may be terminated by the Firm by written notice delivered to the Foundation, effective sixty (60) days after the delivery of such notice. The fees to be paid to the Firm shall be \$5,000 per month, payable on the first day of each month, and will be allocated to 50% lobbying services and 50% consulting services.

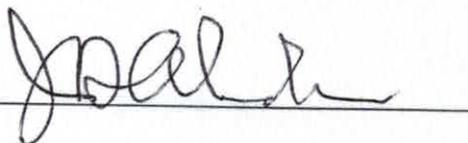
The Firm shall comply with all state, federal and local laws including registration and reporting as "lobbyists" applicable to this engagement.

By: \_\_\_\_\_



Jamie Bateman, Executive Director  
South Florida State College Foundation, Inc.

By: \_\_\_\_\_



JD Alexander  
Silver Palm Consulting, LLC