

From: [Nelson Diaz](#)
To: [Joly Munguia](#)
Cc: [Susan Edwards](#)
Subject: Fwd: Renewal of Broward College Foundation Contract
Date: Friday, September 22, 2017 3:14:16 PM

Joly, please do a renewal. Thank you!

Begin forwarded message:

From: Nancy Botero <nbotero@broward.edu>
Date: September 22, 2017 at 2:49:58 PM EDT
To: Nelson Diaz <diaz@sostrategy.com>
Cc: Gregory Haile <ghaile@broward.edu>, Sheila Martinez <smartin4@broward.edu>
Subject: RE: Renewal of Broward College Foundation Contract

Dear Nelson,

This email shall serve as approval to renew the contract between the Broward College Foundation and Southern Strategy Group for one year.

Thank you—
Nancy

From: Nelson Diaz [<mailto:diaz@sostrategy.com>]
Sent: Monday, January 09, 2017 2:35 PM
To: Nancy Botero
Cc: Gregory Haile; Sheila Martinez
Subject: Re: Renewal of Broward College Foundation Contract

Thank you!

From: Nancy Botero <nbotero@broward.edu>
Date: Monday, January 9, 2017 at 2:24 PM
To: Nelson Diaz <diaz@sostrategy.com>
Cc: Gregory Haile <ghaile@broward.edu>, Sheila Martinez <smartin4@broward.edu>
Subject: Renewal of Broward College Foundation Contract

Dear Nelson,

This email serves to renew the current contract between the Broward College Foundation and Southern Strategy Group for one year.

Sincerely,

Nancy Botero

Nancy R. Botero

Executive Director &
Vice President for Advancement

**BROWARD COLLEGE FOUNDATION &
OFFICE OF ADVANCEMENT**

111 East Las Olas Boulevard, 11th Floor
Fort Lauderdale, FL 33301
(954) 201-7414 office
nbotero@broward.edu



*Have you thought about making a Planned Gift to Broward College? Find out more at
www.LegacyBroward.com.*

Make a secure gift now at www.BCGIVE.org - Your donation can change a life!

Please Note: Due to Florida's very broad public records law, most written communications to or from College employees regarding College business are public records, available to the public and media upon request. Therefore, this email communication may be subject to public disclosure.

Please consider the environment before printing this email.



999 PONCE DE LEON BLVD., PH SUITE 1105 • CORAL GABLES, FL 33134 • 305.421.6304 • SOSTRATEGY.COM

September 17, 2015

Nancy Botero
Executive Director
Broward College Foundation, Inc.
111 E. Las Olas Blvd., 11th Floor.
Fort Lauderdale, FL 33301

Re: Retainer Agreement with Southern Strategy Group of Miami, LLC

Dear Ms. Botero:

Thank you very much for your interest in Southern Strategy Group of Miami, LLC (SSG). We appreciate the opportunity to provide lobbying services to the Broward College Foundation, Inc. SSG is committed to providing the highest level of service in furtherance of your goals. This agreement will describe the terms under which that representation will occur.

You have asked that we represent Broward College Foundation before the Florida Legislature on issues related to legislative and executive advocacy that support the Broward College Foundation and the students they serve. In addition, as part of our scope of service, SSG will provide ancillary services such as electronically forwarding to you on a daily basis relevant newspaper articles, analyses, and important governmental announcements.

The entire team of SSG's lobbyists in South Florida will be available to advance Broward College Foundation's interests. You may wish to review in detail the qualifications of the team at www.sostrategy.com. However, in order to ensure that your needs are efficiently and fully addressed, I will be the primary contact for this representation. If I should ever be unavailable, I would encourage you to contact Stacey Webb. Our contact information is reflected on the attached sheet.

In exchange for these services, Broward College Foundation has agreed to pay SSG \$50,000, to be divided into equal payments over a 12 month period, beginning October 1, 2015. SSG will send an invoice on the first of each month for the current month's services and payment is due within 30 days of receipt of each invoice. All payments shall be remitted to P.O. Box 10570, Tallahassee, FL 32302. This agreement will end on September 30, 2016 or proceed on a month-to-month basis upon mutual agreement. Agreement may be terminated by either party upon receipt of 30 days written notice. Costs directly attributable to lobbyist registration fees incurred on Broward College Foundation's behalf will be billed in addition to the monthly retainer. Also, by signing below, you agree that you will complete any forms necessary to comply with lobbyist registration requirements under Florida law that may arise as a result of our representation of Broward College Foundation during the term of this contract or after its

**EVERY
INDUSTRY**

**EVERY
INTEREST**

**POWERFUL
ADVOCACY
BEGINS HERE**

termination should reporting periods overlap.

Please be aware that Florida has a lobbying fee disclosure law that requires quarterly disclosure of fees. Please review the attached fee disclosure form to fully understand this regulatory requirement and ensure that you agree with the information we will be submitting to comply with it.

It should also be noted that SSG has affiliated offices in other states and within the state of Florida. SSG has a policy of declining representation of clients when that representation would immediately create a direct conflict with other clients that SSG currently represents. You have retained SSG for representation in Florida, and we know of no conflicts with our current clients. In order to ensure the candor and trust in our relationship that forms the basis of effective representation, it is the policy of SSG to keep confidential within each office all information about your business interests and strategies.

I believe the above reflects our understanding. If it does, please sign this agreement and return with the completed client information and lobbyist registration forms, which are enclosed. I appreciate your attention to this matter and look forward to working with you. Please never hesitate to contact me if we can assist Broward College Foundation in any way.

Sincerely,

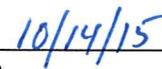


Nelson Diaz

Enclosures



For Broward College Foundation



Date

From: [Nelson Diaz](#)
To: [Susan Edwards](#); [Adria Cavany](#); [Jenny Catano](#)
Subject: FW: Renewal of Broward College Foundation Contract
Date: Monday, January 09, 2017 2:35:48 PM

FYI. Also, we can upload this email along with our old contract for the disclosure requirements.
thanks

From: Nancy Botero <nbotero@broward.edu>
Date: Monday, January 9, 2017 at 2:24 PM
To: Nelson Diaz <diaz@sostrategy.com>
Cc: Gregory Haile <ghaile@broward.edu>, Sheila Martinez <smartin4@broward.edu>
Subject: Renewal of Broward College Foundation Contract

Dear Nelson,

This email serves to renew the current contract between the Broward College Foundation and Southern Strategy Group for one year.

Sincerely,

Nancy Botero

Nancy R. Botero

Executive Director &
Vice President for Advancement

**BROWARD COLLEGE FOUNDATION &
OFFICE OF ADVANCEMENT**

111 East Las Olas Boulevard, 11th Floor
Fort Lauderdale, FL 33301
(954) 201-7414 office
nbotero@broward.edu



*Have you thought about making a Planned Gift to Broward College? Find out more at
www.LegacyBroward.com.*

Make a secure gift now at www.BCGIVE.org - Your donation can change a life!

Please Note: Due to Florida's very broad public records law, most written communications to or from College employees regarding College business are public records, available to the public and media upon request. Therefore, this email communication may be subject to public disclosure.

Please consider the environment before printing this email.