

Schoolhouse Consulting Group, Inc.

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Email: vacrawford@msn.com

August 13, 2018

Laurie Gaylord, Superintendent
Martin County School District
500 East Ocean Blvd.
Stuart, FL 34994

Dear Supt. Gaylord:

I welcome the opportunity to discuss continuing the strong working relationship relative to legislative affairs that we have enjoyed among the Treasure Coast districts during the past 14 years. I appreciate the support that you and the School Board have provided during this period.

This proposal seeks to continue the mutual effort of the Treasure Coast Workgroup (TCW) that is comprised of Martin, Okeechobee, Palm Beach (tentative) and St. Lucie Counties. My hope is to do whatever may be possible to continue the TCW as I feel it has been effective in getting our issues considered by regional and state organizations as well as providing unified support for our local delegation members.

Also proposed is assistance to you and the Board in developing both a school board program and providing written points and assistance to the Martin County team in your advocacy at the local level and in Tallahassee. At this point, I will be in Tallahassee during pre-session committee weeks and the regular 2019 legislative session.

Services to be provided by SCGI:

- Coordination with the Treasure Coast Workgroup Board representatives, superintendents and designated staff in the development, preparation and pursuit of mutual legislative issues for 2019, both federal and state, for School Board approval and dissemination;
- Assistance with Treasure Coast district representatives on joint legislative issues prior to and/or after the regular Florida Legislative session in 2019. Such meetings can include pertinent federal issues for Congressional Delegation;
- Copies of the "Know Your Legislator" booklet for Board Members, Superintendent and designated staff;
- Periodic written and verbal reports to Board Members and Superintendents including a tracking chart of all bills potentially affecting PreK-12 education updated bi-weekly before the session and weekly during the session with a wrap-up upon adjournment;
- Distribution of "FYI's" from sources available to SCGI concerning state and federal issues to Board Members and the Superintendent on a routine basis;
- Assistance as requested by Board Members and staff with individual legislators locally and in Tallahassee during the session and pre-session committee meetings;
- Wrap-up session on results of the regular Florida and Congressional sessions;
- "24/7" availability for questions/input on issues during 2019 Florida Legislative session; and
- Attendance, upon request and as scheduling allows, at various meetings involving collective Treasure Coast school district interests.

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Support Needed from Treasure Coast School Districts:

- An overall primary contact plus a main contact for each district to receive and disseminate documents, FYI's (E-mailed);
- Directory of key representatives of participating districts and after-hours contact numbers for possible use during the session; and
- Ability to analyze and provide feedback (immediate during the session) on impact to the district of specific bills and appropriations proposals.

Based on the continuation of a joint legislative agenda with the other districts, the fee would be \$6750 which is the same as previous years, and payable in two equal payments invoiced upon Board approval and January 1, 2019.

Should you and the Board have need or a desire for services specifically for Martin County, apart from and in addition to the collaboration with the TCW, I will be glad to discuss such separately.

Meanwhile, I look very much forward to working with you in the coming school year.

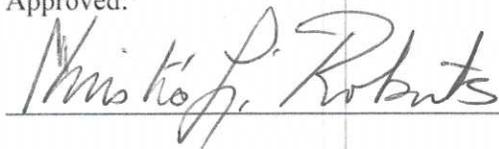
Sincerely,



Vernon A. Pickup-Crawford
President and Consultant
Schoolhouse Consulting Group, Inc.

/vapc

Approved:

 Date: 1-15-19