

**DESOTO COUNTY  
AGREEMENT AMENDMENT  
FOR LOBBYING SERVICES AND NETWORKING OF GRANTS WITH  
APPROPRIATIONS  
BID NO. 14-27-00RFP**

**THIS AMENDMENT** is made this 20 day of November 2018, between the **BOARD OF COUNTY COMMISSIONERS, DESOTO COUNTY, FLORIDA**, a Political Subdivision of the State of Florida hereinafter referred to as ("COUNTY"); whose address is 201 E. Oak Street, Suite 201, Arcadia, Florida 34266; and **SOUTHERN STRATEGY GROUP OF TAMPA BAY, LLC ("SOUTHERN STRATEGY GROUP")**, a Limited Liability Company, authorized to do business in the State of Florida, hereinafter referred to as ("CONSULTANT"), whose address is 201 East Kennedy Boulevard, Suite 1950, Tampa, Florida 33602.

**WHEREAS**, an Agreement was entered into on the 19th day of November 2014, between COUNTY and CONSULTANT to render services described as Lobbying Services and Networking of Grants with Appropriations, and;

**WHEREAS**, the original Agreement entered into on the 19th day of November 2014, stated a Time of Performance of an initial One (1) year period and shall be renewable, upon mutual consent of both parties, for Five (5) additional terms One (1) year at a time, and;

**WHEREAS**, this Agreement was amended on November 9<sup>th</sup>, 2015, utilizing the first of the Five (5) additional one (1) terms extending the Agreement to November 19<sup>th</sup>, 2016.

**WHEREAS**, this Agreement was further amended on November 8<sup>th</sup>, 2016, utilizing the Second of the Five (5) additional one (1) year terms extending the Agreement to November 19<sup>th</sup>, 2017.

**WHEREAS**, this Agreement was further amended on November 14<sup>th</sup>, 2017, utilizing the Third of the Five (5) additional one (1) year terms extending the Agreement to November 19<sup>th</sup>, 2018.

**WHEREAS**, the COUNTY and CONSULTANT desire to further amend the original Agreement entered into on the 19th day of November 2014, utilizing the **Fourth (4)** of the **Five (5)** one-year renewals and extend the Time of Performance to November 19th, 2019, with no changes or price increases. All other provisions of the original Agreement will remain in full effect as agreed, and;

**NOW THEREFORE**, in consideration of the mutual covenants and agreements hereinafter contained, the parties hereto agree to amend the original Agreement to render services described as Lobbying Services and Networking of Grants with Appropriations.

**SECTION 1. INCORPORATION BY REFERENCE.** The foregoing "Whereas" clauses are hereby incorporated by reference and affirmed and ratified by the parties as true, and;

**SECTION 2. TIME OF PERFORMANCE.**

1. As stated in the original Agreement entered into on the 19th day of November 2014, Section 4, "**TIME OF PERFORMANCE**" is hereby amended to read:

By the signing of this Addendum, the CONSULTANT hereby agrees to fully and completely perform the Scope of Services until November 19th, 2019.

The CONSULTANT shall comply with all specific completion dates and sequences indicated in the Scope of Services. In the event the Work is entirely or partly suspended, delayed, or otherwise hindered by any cause whatsoever, the

CONSULTANT shall make no claims for additional compensation or damages owing to such suspensions, delays or hindrances. Such suspensions, delays or hindrances may only be compensated for by an extension of time as the COUNTY may decide. However, such extension shall not operate as a waiver of any rights of the COUNTY.

**SECTION 3.** All other provisions of the November 19th, 2014, Agreement shall remain in force and effect.

**REMAINDER OF PAGE LEFT INTENTIONALLY BLANK**

IN WITNESS WHEREOF, the parties have executed this Amendment to the Agreement as of the 20 of November 2018.

ATTEST:

**BOARD OF COUNTY COMMISSIONERS  
DESOTO COUNTY, FLORIDA**

By: Mardy J. Hines  
Mardy J. Hines  
County Administrator

By: James F. Selph  
James F. Selph  
Chairman

BoCC Approved: 11/13/18

Approved as to form and  
Legal sufficiency:

Donald D. Conn  
Donald D. Conn  
County Attorney

Date: 11/13/18

WITNESSES:

R. Mick  
[Signature]

**SOUTHERN STRATEGY GROUP OF TAMPA  
BAY, LLC ("SOUTHERN STRATEGY  
GROUP")**

By: [Signature]

Printed Name: Laura Boehmer

Title: Partner

**DESOTO COUNTY  
AGREEMENT AMENDMENT  
FOR LOBBYING SERVICES AND NETWORKING OF GRANTS WITH  
APPROPRIATIONS  
BID NO. 14-27-00RFP**

THIS AMENDMENT is made this 3 day of December 2018, between the **BOARD OF COUNTY COMMISSIONERS, DESOTO COUNTY, FLORIDA**, a Political Subdivision of the State of Florida hereinafter referred to as ("COUNTY"); whose address is 201 E. Oak Street, Suite 201, Arcadia, Florida 34266; and **SOUTHERN STRATEGY GROUP**, a Limited Liability Company, authorized to do business in the State of Florida, hereinafter referred to as ("CONSULTANT"), whose address is 201 East Kennedy Boulevard, Suite 1950, Tampa, Florida 33602.

**WHEREAS**, an Agreement was entered into on the 19th day of November 2014, between COUNTY and CONSULTANT to render services described as Lobbying Services and Networking of Grants with Appropriations, and;

**WHEREAS**, the original Agreement entered into on the 19th day of November 2014, stated the Company name as **SOUTHER STRATEGY GROUP OF TAMPA BAY, LLC** ("SOUTHERN STRATEGY GROUP"), and;

**WHEREAS**, the Company has recently revised their name to remove **SOUTHERN STRATEGY GROUP OF TAMPA BAY, LLC**, and amend the name on the Agreement to **SOUTHERN STRATEGY GROUP**, and;

**NOW THEREFORE**, in consideration of the mutual covenants and agreements hereinafter contained, the parties hereto agree to amend the original Agreement to change the name of the Company to **SOUTHERN STRATEGY GROUP**.

**SECTION 1. INCORPORATION BY REFERENCE.** The foregoing "Whereas" clauses are hereby incorporated by reference and affirmed and ratified by the parties as true.

**SECTION 2.** All other provisions of the November 19th, 2014, Agreement shall remain in force and effect.

**REMAINDER OF PAGE LEFT INTENTIONALLY BLANK**

IN WITNESS WHEREOF, the parties have executed this Amendment to the Agreement as of the 3 of December 2018.

ATTEST:

**BOARD OF COUNTY COMMISSIONERS  
DESOTO COUNTY, FLORIDA**

By: Mandy J. Hines  
Mandy J. Hines  
County Administrator

By: Judy Schaefer  
Chairman

BoCC Approved: 11-27-18

Approved as to form and  
Legal sufficiency:

Donald D. Conn  
Donald D. Conn  
County Attorney

Date: 11-27-18

WITNESSES:

R. Micken  
[Signature]

**SOUTHERN STRATEGY GROUP**

By: [Signature]  
Printed Name: Laura Boehmer  
Title: Partner