From: Nick Iarossi
To: Frank Bernardino
Cc: Chris Schoonover; Kimthu Bui
Subject: Re: Anfield Consulting Ind. contract re: JEA
Date: Monday, September 30, 2019 8:46:46 PM

Thanks Frank. Under no circumstances would Anfield be liable for expenses. If the JEA contract does not provide for expenses other than pre approved ones like travel to see them, then we will abide by that. You can use this email as proof of that or we can adjust the subcontractor agreement.

Tina, make a note. No expenses unless pre approved by JEA and Anfield not liable unless reimbursed by JEA for our expenses. Thx.

Nick Iarossi *Consultant*
Capital City Consulting, LLC
101 E. College Ave., Ste. 502 | Tallahassee, FL 32301
p. 850.222.9075 c. 850.445.7255

On Sep 30, 2019, at 5:30 PM, Frank Bernardino <frank@anfieldflorida.com> wrote:

Nick,

Thanks for agreeing to be part of the team and for the sub-contractor agreement. I will execute once I get the green light from Hershel that we are on.

One quick question…. It is interesting to see how others in our field do business…. Always learning.

With regard to expenses, the proposed agreement states, "The fee payable to ANFIELD covers all incidental costs or fees related to services provided by subcontractors identified by ANFIELD and authorized by CLIENT for retention such as regular U.S. mail, copies, and telephone. However, ANFIELD shall be entitled to reimbursement in addition to the monthly fee for those additional expenses including but not limited to business travel, lodging, state or local lobbying registration or renewal fees, express mail costs, costs of preparing presentation materials needed to represent the client, and similar related costs during the term of the agreement. ANFIELD ***will make reasonable attempts to discuss such expenditures before incurring them and to receive prior authorization for said expenses*** from CLIENT'S authorized representative, Hershel Vineyard."

I fully expect them to approve any travel costs associated with the contract. However, the only thing that I want to make sure we do not get sideways on is what happens when you go out to dinner with a legislator and discuss the JEA issue. The way I read the subcontractor agreement you would bill us for that, we in turn would bill JEA. What happens if they reject the request for reimbursement? Is Anfield on the hook to

reimburse you from our share of the contract?

We typically (never that I can think of) do not ask our clients for reimbursements of meals with members where their issues are discussed. Maybe we should. I just want to make sure we set expectations between us.

Thanks!

Frank

From: Nick Iarossi <Nick@cccfla.com>
Sent: Monday, September 30, 2019 5:04 PM
To: frank@anfieldflorida.com
Cc: Chris Schoonover <Chris@cccfla.com>; Kimthu Bui <Kimthu@cccfla.com>
Subject: Anfield Consulting Ind. contract re: JEA

Frank,
Thanks again for the opportunity to work on this JEA issue. Attached is our subcontractor agreement.

<image001.gif>

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