

Schoolhouse Consulting Group, Inc.

571 Kingsbury Terrace * Wellington, FL 33414 * (561) 644-2439 * Fax: (561) 798-9948

Email: vacrawford@msn.com

October 30, 2019

Mr. Steve Dionisio, Superintendent
School Board of Charlotte County
1445 Education Way
Port Charlotte, FL 33948-1053

Dear Mr. Dionisio:

Please consider this letter as a contract proposal to extend SCGI representation on behalf of Charlotte County public schools for state and federal legislative affairs through December 31, 2020.

Proposed services to be provided by SCGI:

- Coordination with you and designated staff or Board members in the development, preparation and pursuit of mutual legislative issues for 2020 and the start of 2021, both federal and state, for School Board approval and dissemination;
- Assistance with Florida School Boards Association, Greater Florida Consortium, and Congressional District school representatives on joint legislative issues prior to and/or after the regular Florida Legislative session in 2020. Such meetings can include pertinent federal issues for Congressional Delegation;
- Copies of the "Know Your Legislator" booklet for Board Members, Superintendent and designated staff;
- Periodic written and verbal reports to Board Members and Superintendents including a tracking chart of all bills potentially affecting PreK-12 education updated bi-weekly before the session and weekly during the session with a wrap-up upon adjournment;
- Distribution of "FYI's" from sources available to SCGI concerning state and federal issues to Board Members and the Superintendent on a routine basis;
- Arrangement of meetings as requested by Board Members and staff with individual legislators in Tallahassee during the session and pre-session committee meetings;
- Wrap-up session on results of the regular Florida and Congressional sessions;
- "24/7" availability for questions/input on issues during the 2020 Florida Legislative session and 116th Congress; and
- Attendance, upon request and as scheduling allows, at various district meetings involving legislative issues.

Support Needed from Charlotte County:

- An overall primary contact person, plus names and emails of those for a distribution list to receive our updates and information;
- Directory of any key staff representatives with whom you approve direct contact; and
- Ability to analyze and provide feedback (immediate during the session) on impact to the district of specific bills and appropriations proposals.

Mr. Steve Dionisio
October 30, 2019
Page two

Fees

Our base fee for state and federal liaison consulting is \$20,000, inclusive of expenses and reasonable travel, unless specifically requested by the district to travel for a specific issue outside of the Florida legislative meeting dates and outside of NSBA/FRN meetings. By mutual agreement, this fee may be supplemented for travel expenses in the event of one or more special sessions if Prek-12 education is involved.

This fee does not include representation for any claims bills or a local issue or local bill for which Charlotte schools wishes specific intensive attention. If such an issue or concern arises, we would work with you to handle such as a separate contract or amendment to this proposal.

Payment is 50% billable and payable on or by January 15, 2020, and the remaining 50% on or by July 15, 2020.

Termination

It is recognized that this agreement may be terminated by the School Board upon 30 days written notice. It may be terminated by SCGI upon at least 60 days written notice, but not during or within 60 days prior to a regular Florida legislative session except in the event of inability to perform duties.

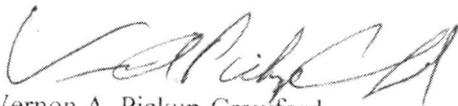
State and School Board Rules

SCGI and its consultant agree to adhere to the rules of the School Board of Charlotte County, wherever applicable, to the laws of the State of Florida, and to the Lobby registration and reporting rules of the Florida House of Representatives and Florida Senate. For purposes of lobbyist compensation reporting, 80% of this contract will be reported for Legislative activities and 20% for Executive activities.

In the event a legislative issue conflict should ever arise in SCGI's representation of Charlotte County and another school district, SCGI shall work with staff and the other district to make sure the conflict is resolved to the satisfaction of both entities.

I look forward to continuing what I hope you and the School Board feel has been a productive relationship since 2007. If you have any questions, please call me at (561) 644-2439 at any time. I look forward to continuing our relationship.

Sincerely,



Vernon A. Pickup-Crawford
President and Consultant
Schoolhouse Consulting Group, Inc.

/vapc

Mr. Steve Dionisio
October 30, 2019

Page three

School Board of Charlotte County

Approved: Wendy Atkins
School Board Chairman

Approved: [Signature]
Superintendent

Date: 12-10-2019